



Businesses for Sale September 2017

New Entries Are Highlighted In Yellow

Sector	Summary/ Activity	Size/ Price	Contact
Accommodation & food service activities	South West - Project Moon, Catering Equipment Hire: An opportunity to acquire a profitable business specialising in the hire of catering equipment, china, cutlery, glassware, kitchen equipment and refrigeration. Established for over 27 years and trading from leased premises, clients include event caterers, private individuals and large corporates. This represents an excellent opportunity to enter the buoyant hospitality industry and the business has genuine potential for growth and diversification.	Turnover - £180,000	Alison.Bradshaw@monahans.co.uk
Accommodation & food service activities	Lake District - Project Lake View, Guest House: A guest house in a countryside setting with lake views from most rooms. In walking distance of all amenities. Recently refurbished.	Price - £675,000	colin.johnson@mooreandsmalley.co.uk
Arts, entertainment and recreation	North West Lancashire & South Cumbria - Leisure Goods Hire Company: Serving both corporate and personal customers with both repeat bookings and new customers annually. Annual turnover of circa. £80k with good potential for growth. Assets valued on paper at £42k owned outright, good local reputation and bookings for 12 months+ in place.	Turnover – Circa £80k	adam.parton@mooreandsmalley.co.uk
Construction	Wales - Project Lion, Radio/ Television/ Digital Satellite Installer: A long established supplier and installer of radio, television and digital satellite systems working with public sector clients, private and 3 rd sector property developers. Steady growth, profitable and loyal workforce to support an acquirer. Property owned by vendors could be available for purchase.	Turnover - £700k and growing	Katherine.Broadhurst@broomfield.co.uk
Construction	North West - Building and Construction Services: Operates as a main contractor providing a full range of construction, refurbishment and property development services to clients across the UK. Established for over 30 years, the company has developed specialist expertise in the health and medical sector and has strong relationships with clients, architects and subcontractors.	Turnover - c£4.5m EBITDA - c£450k	paul.bennett@mooreandsmalley.co.uk
Construction	Project Lancet: Lancet is a well-established manufacturer and installer of windows, doors, luxury conservatories and bespoke orangeries.	Turnover - £5.8m EBITDA - £1k	chris.hird@taitwalker.co.uk
Construction	South East - Building construction and term maintenance: Well established general construction and maintenance company covering New Build, Refurbishment, Repair and Maintenance and Development Work across South East.	Turnover - £1.5m - 2.0m	robert.lee@carpenterbox.com
Human health and social work activities	North West – Project Saint, Domiciliary Care Agency: The company offers traditional elderly care, with a specialist response team in place specifically trained in palliative care. The company has seen significant growth since its inception in 2013, with a Registered Manager in situ overseeing the day to day operations. This opportunity represents an ideal bolt-on for an existing provider.	Key financials year ended August 2016: Turnover - £708k Gross profit - £187k Adjusted EBITDA - £139k	Kate.Baines@larking-gowen.co.uk

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Human health and social work activities	South Wales - Project Saunders, Specialist Care Facilities: Two specialist care facilities providing comprehensive support to adults with challenging and complex needs, including self contained independent living. Active handover available, facilities available as single transaction or separately.	Combined Turnover - c£1m	Katherine.Broadhurst@broomfield.co.uk
Human health and social work activities	South Wales - Project Dolphin, Care and Nursing Home: Single site, family run care and nursing home, fully occupied with waiting list. Strong reputation in region, retirement sale.	Turnover - £1.4m	Katherine.Broadhurst@broomfield.co.uk
Human health and social work activities	North Lancashire – Project Florence, Domiciliary Care Agency: This is an excellent opportunity to acquire a long established and highly profitable business providing a range of domiciliary care and support services, including home help, personal care and end of life care, to elderly, ill and disabled clients in the Lancaster and Morecambe Bay area. Key features of this business: <ul style="list-style-type: none"> • A preferred provider to Lancashire County Council for Domiciliary Care Services for over 20 years (c84% of turnover). • Private client base of around 85 customers (c12% of turnover). • Regularly undertakes “spot purchase” work on behalf of local CCG (c4% of turnover). • On average 2,700 hours of care are delivered each week to around 275 service users. • Capable management team and around 90 experienced, qualified and well trained care staff. • Operates from modern purpose built leasehold offices, which benefit from on-site training facilities. • Expected to achieve turnover in excess of £2 million from existing contracts during the current year. • Retirement sale. 	Turnover - £1.84m EBITDA - £419k	paul.bennett@mooreandsmalley.co.uk
Human health and social work activities	South of England - Project Data: The business provides secure data collection and analysis of statistical and patient confidential data from UK general practices. The data is used for contract and performance monitoring, GP practice data quality assessments and reviews, secure central management of screening programmes including NHS Health Checks, Child Immunisation and Retinal Screening, bespoke audits and data collection.	Turnover - c£1m, EBITDA of c£440k	paul.bennett@mooreandsmalley.co.uk
Human health and social work activities	West Wales - Project Scarlet: Care home operator with three homes across West Wales providing care for circa 120 beds.	Turnover - circa 2.9m	seamus.gates@broomfield.co.uk

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Information and communication	Project Opal - B2B Pharmaceutical Publishing, Events and Data Specialist: An opportunity to acquire a well reputed and highly respected publishing and digital media business serving a number of lucrative niches focussed on the Pharmaceutical sector. Content is available through print and digital formats, complemented by industry specialist conferences.	Turnover - £957,000 Adj EBITDA - £251,000	James.Lawson@mhlip.co.uk Thomas.Shaw@mhlip.co.uk
Information and communication	South East – Project Driver, Retail Database Supplier: A successful and established business that specialises in the study of retail locations and the provision of information on retail and leisure developments. The business is considered an authoritative source of information for the UK retail industry.	Turnover - c£650k; Adjusted EBIT c£225k	matthew.burns@mhlip.co.uk
Manufacturing - non-food & beverage	North England - Project Bear, Furniture Manufacturer: Manufacturer of furniture and soft furnishings.	Turnover - £1.2m Adjusted EBITDA - £100k Net Assets - £250k	Chris.hird@taitwalker.co.uk
Manufacturing - non-food & beverage	Midlands – Project Dorset, Receipt Roll Manufacturer and Marketing Consultant: A market leading, established and profitable receipt roll manufacturer with excellent sales channels into the retail sector. The unique company also offers a bespoke brand enhancing product which has led to them working closely with over 200 brands, many owned by widely recognised, blue-chip companies.	Turnover – c.£6m; Adjusted EBIT – c.£600k	matthew.burns@mhlip.co.uk
Manufacturing - non-food & beverage	North West – Distributor of premium quality lubricants: Distributor of premium automotive, commercial, agricultural and industrial lubricants with excellent links to the M6.	Turnover - c£550,000 Net Assets - £60,000	lan.waddingham@mooreandsmalley.co.uk
Manufacturing - non-food & beverage	South Wales - Project Viking, Contact Electronics Manufacturer: A long established contact electronics manufacturer with three sites in South Wales. Full turnkey manufacturing, design support, prototype and test services. Owned and leased properties, active handover available. It would be suitable for an overseas buyer.	Turnover – c.£2-2.5m. EBITDA - c£500-600k	Katherine.broadhurst@broomfield.co.uk
Motor trade	Furness Peninsula, Cumbria - Motor retail and repair: Long established car sales, servicing and repairs business. Prime location, on town centre high street. Sales opportunity due to owner relocation. Business and premises for sale.	Turnover - £1,300,000 Price - £1,100,000 +SAV	adam.parton@mooreandsmalley.co.uk
Other service activities	East Anglia – Project Bolt, Manufacturer of precision engineers: Highly reputable manufacturer of precision engineers, sheet metal and fabricated products, which are custom built by its highly skilled and loyal workforce. With a high level of repeat custom and an ongoing management structure, this opportunity provides an excellent bolt on acquisition.	Key Financials annualised year ended 2017: Turnover - £814k Adjusted EBITDA - £116k	Kate.Baines@larking-gowen.co.uk

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Other service activities	North of England - Project Venice, Print Solutions: High quality provider of print, mailing and management solutions. Venice is growing and highly profitable due to its strong reputation for quality, an experienced management team, regular investment in printing equipment and exceptional customer loyalty.	Turnover - £6.2m EBITDA - £725k	laurence.provost@taitwalker.com
Other service activities	North of England - Project Aragon, Printing and Signage: Aragon has established itself as a leading provider of specialist printing, workwear and signage services.	Turnover - c.£1.8m EBITDA - c.£350k	lee.jefferson@taitwalker.co.uk
Other service activities	Project Apollo, Audio and Visual Services Company: Apollo has established itself as a leading provider of specialist audio and visual production services to a wide range of corporate events and ceremonies to blue chip customers throughout the UK and mainland Europe.	Turnover - c.£2m EBITDA - c.£160k	laurence.provost@taitwalker.co.uk
Other service activities	South East -Supplier and installer of glazing products: FENSA registered glazing company offering window, door and conservatory supply or supply and installation services across the South East from large blocks to individual dwellings.	Turnover - £0.65m Price - c£0.5m	robert.lee@carpenterbox.com
Other service activities	South East - Electrical Contractor: General electrical contractor company serving South Coast work ranging from fault finding and correction to through to complete installations and rewires	Turnover - £0.5m - £0.7m	robert.lee@carpenterbox.com
Other service activities	Scotland - Project Space, Serviced Office Provider: Fully established Glasgow Based Serviced Office Provider City Centre Business Centre 100% Occupancy Annual Turnover £320,000.00 Comprehensive 11,750 sq.ft Townhouse building Owner managed, current owner can, if required, continue to manage/ consult after sale. Building recently refurbished internally.	Turnover - £320k	Douglas.woodhouse@hlca.co.uk
Real Estate Activities	Lake District - Commercial/residential property: Leasehold property for sale. Central location in busy Lake District town. Property is currently used as an outdoor clothing/equipment shop with accommodation above comprising 3 bedrooms, lounge, diner, kitchen and bathroom, which is currently let to students. The property has approx. 5 years remaining of a 12 year lease.		ian.clark@mooreandsmalley.co.uk
Real Estate Activities	North West - Letting Agents: Established residential lettings franchise for resale. Significant national franchise brand. Fully branded high street presence, managed portfolio and on-going tenant find income. Scope for franchise supported diversification and expansion.	Price - £130,000	adam.parton@mooreandsmalley.co.uk
Retail - food & beverage	South West Wales - Project Tavern, Country Pub: Country pub with a good reputation for food and drink, leasehold property with accommodation available for live in manager. Current structure and operation has potential for improvement with local market opportunities and expanding offering.	Turnover: >£500k with potential for further development	Katherine.Broadhurst@broomfield.co.uk

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Retail - non-food & beverage	Lake District – Retail Unit: Specialist retail unit for sale as going concern in the Windermere/Ambleside region of the Lake District. 18 month lease in place with agreed extension of a further 36 months.	Turnover - circa £125,000	adam.parton@mooreandsmalley.co.uk
Retail - non-food & beverage	Lancashire - Opticians: Opticians business for sale in Morecambe, Lancashire, The company has an annual Turnover of £130k and currently operates from leased premises which are also available for sale with the business should they be required by a potential buyer.	Turnover - £130k	adam.parton@mooreandsmalley.co.uk
Retail, non food & beverage	South West but re-locatable - Project Green, water treatment products: The company manufactures & sells a range of chemical free water treatment products for use in ponds, commercial fisheries, lakes, waterways & water features. The brand is well known in the sector. Customers include aquatic & pet suppliers, water treatment companies and water plcs with sales also made direct to the public via mail order & specialist exhibitions and shows.	Turnover - £285k	alison.bradshaw@monahans.co.uk
Transportation and storage	North East - Project Siena: Siena is a family run business, with in excess of 65 years experience in the material handling industry. Activities include hire and sale of forklift trucks, a range of material handling equipment, spares and service and repair contracts.	Turnover - c.£5m - £6m	michael.smith@taitwalker.co.uk
Water supply, sewerage, waste management and remediation	Midlands - Project Green, Waste Management: The purchase of this business provides an exciting opportunity to acquire a waste management company dedicated to offering the finest quality onsite and offsite bespoke waste management solutions.	Turnover - £1.4m, Profit - £0.3m	mukesh.bulsara@mhlp.co.uk

Suitable for an International Market

Sector	Activity	Market	Size/ Price	Contact
Accommodation and food service activities	North West - Project Roman, Restaurant: High end restaurant, based in Lancashire. Significant investment in recent years has created a platform for further growth. Freehold property within an attractive rural setting.	Europe	Turnover - currently £325,000, with the potential to exceed £500,000	ian.waddingham@mooreandsmalley.co.uk
Manufacturing - non-food & beverage	South East - Project Control, Valve Stockist and Distributor: An established and profitable valve stockist and distribution company, which sells to customers around the globe. The Company stocks in	Europe	Turnover - £2.3m; EBIT: £694k	matthew.burns@mhlp.co.uk

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	excess of 30,000 valves, one of the widest material ranges stocked in Europe. Stock includes forged steel gate valves, globe valves, check valves, ball valves and dual plate wafer check valves.			
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