

# Businesses Wanted July 2017

\*New Entries Are Highlighted In Yellow\*

Sector	Summary/ Activity	Target size	Contact
N/A	<b>East Anglia – Family Investors Seeking Businesses to Acquire:</b> <ul style="list-style-type: none"> <li>100% purchase or support MBO/MBI</li> <li>All service based businesses considered</li> <li>Transport considered but specific to Freight forwarding</li> <li>Relocatable businesses ideal</li> <li>Management in situ essential</li> <li>Property management, holiday lets, caravan sites, security, pest control, grounds and building maintenance</li> </ul>	<b>Turnover:</b> £1m + EBITDA £250k + Values up to £6m	<a href="mailto:Kate.baines@larking-gowen.co.uk">Kate.baines@larking-gowen.co.uk</a>  <a href="mailto:James.lay@larking-gowen.co.uk">James.lay@larking-gowen.co.uk</a>
N/A	<b>East Anglia/London/East – Private Investors seeking opportunities:</b> <ul style="list-style-type: none"> <li>Looking at MBO's/MBI's</li> <li>Will consider further afield for the right opportunity</li> <li>Management in situ essential</li> </ul>	Value's from £1.5m upwards	<a href="mailto:Kate.baines@larking-gowen.co.uk">Kate.baines@larking-gowen.co.uk</a>
N/A	<b>South West:</b> NED looking for South West based businesses ready for MBI, BIMBI or MBO.	<b>Revenue:</b> £4m – 12m (net profit £700k+)	<a href="mailto:Alison.Bradshaw@monahans.co.uk">Alison.Bradshaw@monahans.co.uk</a>
<b>Accommodation and food service activities</b>	<b>North England - Residential Caravan Park:</b> Looking to buy a small residential caravan park in either Lancashire, Cumbria or Yorkshire.	<b>Turnover</b> - up to £1m	<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
<b>Accommodation and food service activities</b>	<b>North West – Restaurants:</b> Looking to acquire established restaurant businesses situated in North Lancashire or South Cumbria. Must have a minimum of 50 covers and operate from leasehold premises.	50+ covers	<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
<b>Accommodation and food service activities</b>	<b>UK Wide – Holiday Cottages:</b> <ul style="list-style-type: none"> <li>Cottage management/ agency/ letting companies in the UK</li> <li>City lettings in Norwich, Brighton, York or London</li> </ul>	Turnover £300k +	<a href="mailto:Kate.baines@larking-gowen.co.uk">Kate.baines@larking-gowen.co.uk</a>
<b>Accommodation and food service activities</b>	<b>North West - Holiday Park:</b> <ul style="list-style-type: none"> <li>A static holiday park (possibly Inc. tourers, tents etc.)</li> <li>Needs to be within 2 hours drive of Morecambe</li> <li>Does not want residential park</li> </ul>	Value up to £2m	<a href="mailto:adam.parton@mooreandsmalley.co.uk">adam.parton@mooreandsmalley.co.uk</a>

The sole purpose of this Memorandum is to assist the recipient in deciding whether or not to proceed with a more detailed review of the matters discussed in the Memorandum. This document and the content of it do not, and are not intended to, constitute an offer for sale, prospectus, invitation to subscribe for or purchase or otherwise acquire, shares or other securities in the Business. For the avoidance of doubt there is no intention to create a legal relationship and such relationship will not come into existence unless and until a formal contract, approved by respective solicitors, has been entered into. MHA have assisted in the presentation and the editing of this document but have not verified the accuracy or the completeness of such information. This information should not be relied upon as the basis of a business decision. It is the responsibility of any interested parties to satisfy themselves of the validity of the information by carrying out all investigations and due diligence which they deem necessary. Neither MHA nor any of its independent members, directors or employees make any representation or warranty (whether express or implied) as to the accuracy or completeness of the information set out in this document.



# Businesses Wanted July 2017

	• Value up to £2m		
<b>Accommodation and food service activities</b>	<b>Lake District or Nationwide Seaside Resorts - Large Hotels:</b> Large and well established hotel group looking to acquire large hotels in the Lake District or any seaside resort. Any hotel must have between 70 and 130 bedrooms.	70-130 bedrooms	<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
<b>Accommodation and food service activities</b>	<b>UK wide - Catering contract services:</b> Provider of catering contract services to the public and private sector seeks similar bolt on acquisitions across the UK. Anticipated that businesses of interest will be in £5 – 15m turnover range.	<b>Turnover -</b> £5-15m	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>
<b>Accommodation and food service activities</b>	<b>North West, but all of UK considered - Caravan parks, residential or static sites:</b> Caravan parks wanted. Residential or static sites only. North West preferred, but will consider all locations.	<b>Turnover -</b> up to £3m	<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
<b>Accommodation and food service activities</b>	<b>National - Catering equipment maintenance:</b> Catering equipment maintenance, servicing, spares.	<b>Turnover -</b> Up to £1m	<a href="mailto:ian.waddingham@mooreandsmalley.co.uk">ian.waddingham@mooreandsmalley.co.uk</a>
<b>Administrative and support service activities</b>	<b>North West - Contract Cleaning:</b> Seeking to acquire a well established contract cleaning business. The target should be profitable, have a strong customer base and ideally be located in a major town/city in the North West of England.	<b>Turnover -</b> up to £1m	<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
<b>Administrative and support service activities</b>	<b>East Anglia - Facilities Management Business:</b> seeking opportunities to expand in East Anglia, including cleaning, catering, printing and security companies.		<a href="mailto:kate.baines@larking-gowen.co.uk">kate.baines@larking-gowen.co.uk</a>
<b>Administrative and support service activities</b>	<b>South Wales or re-locatable - Facilities Management business seeking expansion:</b> Business with strong social values is seeking to acquire utilities services or training, facilities management, cleaning and ground maintenance companies to build on current operations.	<b>Turnover -</b> £1m+	<a href="mailto:katherine.broadhurst@broomfield.co.uk">katherine.broadhurst@broomfield.co.uk</a>
<b>Administrative and support service activities</b>	<b>South East - Project Soap, Facilities management:</b> Willing to look at any Facility Management or cleaning operations.	<b>Turnover -</b> £5m+	<a href="mailto:michael.gibbs@cbxcf.com">michael.gibbs@cbxcf.com</a>

The sole purpose of this Memorandum is to assist the recipient in deciding whether or not to proceed with a more detailed review of the matters discussed in the Memorandum. This document and the content of it do not, and are not intended to, constitute an offer for sale, prospectus, invitation to subscribe for or purchase or otherwise acquire, shares or other securities in the Business. For the avoidance of doubt there is no intention to create a legal relationship and such relationship will not come into existence unless and until a formal contract, approved by respective solicitors, has been entered into. MHA have assisted in the presentation and the editing of this document but have not verified the accuracy or the completeness of such information. This information should not be relied upon as the basis of a business decision. It is the responsibility of any interested parties to satisfy themselves of the validity of the information by carrying out all investigations and due diligence which they deem necessary. Neither MHA nor any of its independent members, directors or employees make any representation or warranty (whether express or implied) as to the accuracy or completeness of the information set out in this document.



# Businesses Wanted July 2017

<b>Administrative and support service activities</b>	<b>North West - Building maintenance/FM:</b> Building maintenance and facilities management services business sought, ideally with housing associations or public sector clients. Distressed opportunities considered.	<b>Turnover</b> - up to £5m	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>
<b>Agriculture, Forestry and Fishing</b>	<b>Any Area - Agricultural Machinery Distributor:</b> looking to expand into related businesses, any area considered.		<a href="mailto:jack.minns@larking-gowen.co.uk">jack.minns@larking-gowen.co.uk</a>
<b>Construction</b>	<b>East Anglia – Architects:</b>  Architect practices seeking an exit strategy.	<b>Turnover</b> - £500k+  EBITDA £100k +	<a href="mailto:Jack.minns@larking-gowen.co.uk">Jack.minns@larking-gowen.co.uk</a>
<b>Construction</b>	<b>Any Area - Asbestos Removal:</b> Established demolition and asbestos removal company looking to expand nationally.	<b>Turnover</b> - up to £2m	<a href="mailto:Alisdair.McNaughton@hlca.co.uk">Alisdair.McNaughton@hlca.co.uk</a>
<b>Construction</b>	<b>North West preferred, but will consider all of UK - DBOM services provider:</b> Established provider of Design, Build, Operate and Maintain (DBOM) services for local authority health and leisure centres (i.e. gymnasiums, swimming pools, golf courses, theatres etc.) seeks similar opportunities. Cinemas would not be of interest. NW based businesses preferred, but existing UK wide footprint means any geographical areas would be of interest. Of particular interest would be businesses of circa £5 - 10m turnover.	<b>Turnover</b> - circa £5-10m	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>
<b>Construction</b>	<b>North West – Subcontracting, Construction industry subcontracting:</b> North West subcontracting business sought, especially in the joinery, plumbing or electrical trades. <b>Turnover</b> - likely to be £0.5m to £3m. Must be an established business and most likely a retirement sale. Distressed businesses not of interest.	<b>Turnover</b> - up to £3m	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>
<b>Education</b>	<b>England – Apprentice Companies:</b> Large well-funded provider of training looking for profitable apprentice companies in England.	Profitable	<a href="mailto:lee.jefferson@taitwalker.co.uk">lee.jefferson@taitwalker.co.uk</a>
<b>Education</b>	<b>National - Project Albany, Motors:</b> Looking for anything motor training or tacho related	Any size considered	<a href="mailto:michael.gibbs@cbxcf.com">michael.gibbs@cbxcf.com</a>
<b>Electricity, gas, steam and air conditioning supply</b>	<b>North East – Domestic Heating Market:</b> seeking acquisition. Would consider businesses based in similar markets, namely radiator and associated heating components, ventilation, under floor heating etc. Would consider companies UK wide and potentially overseas.	Flexible regarding size of target company.	<a href="mailto:lee.jefferson@taitwalker.co.uk">lee.jefferson@taitwalker.co.uk</a>

The sole purpose of this Memorandum is to assist the recipient in deciding whether or not to proceed with a more detailed review of the matters discussed in the Memorandum. This document and the content of it do not, and are not intended to, constitute an offer for sale, prospectus, invitation to subscribe for or purchase or otherwise acquire, shares or other securities in the Business. For the avoidance of doubt there is no intention to create a legal relationship and such relationship will not come into existence unless and until a formal contract, approved by respective solicitors, has been entered into. MHA have assisted in the presentation and the editing of this document but have not verified the accuracy or the completeness of such information. This information should not be relied upon as the basis of a business decision. It is the responsibility of any interested parties to satisfy themselves of the validity of the information by carrying out all investigations and due diligence which they deem necessary. Neither MHA nor any of its independent members, directors or employees make any representation or warranty (whether express or implied) as to the accuracy or completeness of the information set out in this document.



# Businesses Wanted July 2017

<b>Electricity, gas, steam and air conditioning supply</b>	<b>Outside East Anglia, especially in the North - Electrical retailer:</b> looking to expand outside East Anglia, especially in the north. Ideally would seek premises for collection/distribution from. Also interested in commercial hire of white goods.		<a href="mailto:jack.minns@larking-gowen.co.uk">jack.minns@larking-gowen.co.uk</a>
<b>Engineering</b>	<b>UK Wide – international industrial group looking to acquire engineering biased companies.</b>	<b>Turnover - min</b> £3m, ideally £20m +	<a href="mailto:Alison.Bradshaw@monahans.co.uk">Alison.Bradshaw@monahans.co.uk</a>
<b>Financial and insurance activities</b>	<b>UK Wide - Wealth Management/IFA Companies:</b> - AUM £100m - £400m	<b>Turnover - Up to</b> £10m	<a href="mailto:James.lawson@mhlip.co.uk">James.lawson@mhlip.co.uk</a> <a href="mailto:thomas.shaw@mhlip.co.uk">thomas.shaw@mhlip.co.uk</a>
<b>Financial and insurance activities</b>	<b>UK Wide - Life assurance:</b> Life assurance company seeks mature life assurance portfolios	Any size considered	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>
<b>Financial and insurance activities</b>	<b>East Anglia preferred but would consider others - Insurance Brokers:</b> Insurance provider to the UK aftermarket.	Seeking to acquire insurance brokers with turnover range of £500,000 to £3M.	<a href="mailto:jack.minns@larking-gowen.co.uk">jack.minns@larking-gowen.co.uk</a>
<b>Flooring Products</b>	<b>UK wide - Industrial, commercial and residential flooring tools, accessories and consumables:</b> US based international provider of flooring products, including tools and accessories. Its' products are used by installers of tile, wood, laminate, carpet floorcoverings and general home improvement areas. It is seeking acquisition opportunities amongst businesses supplying tools and consumables to the DIY centre market ("Home Centre Industry"). Those related to its core floorcoverings market would be of particular interest. Preferred targets would be between £5m - £50m turnover and be profitable. An incumbent management team being retained by the target business post-sale would be an advantage. Funding is already in place.	<b>Turnover – £5m -</b> £50m	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>
<b>Human health and social work activities</b>	<b>West Midlands - Supported Living:</b> Established care provider looking to acquire a business operating a supported living facility in the West Midlands area. Likely to have the following characteristics: <ul style="list-style-type: none"> <li>• Facility with 5 or 6 one bed apartments</li> <li>• Providing 24 hour care and accommodation</li> <li>• Clients having mental health conditions</li> </ul>		<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>

The sole purpose of this Memorandum is to assist the recipient in deciding whether or not to proceed with a more detailed review of the matters discussed in the Memorandum. This document and the content of it do not, and are not intended to, constitute an offer for sale, prospectus, invitation to subscribe for or purchase or otherwise acquire, shares or other securities in the Business. For the avoidance of doubt there is no intention to create a legal relationship and such relationship will not come into existence unless and until a formal contract, approved by respective solicitors, has been entered into. MHA have assisted in the presentation and the editing of this document but have not verified the accuracy or the completeness of such information. This information should not be relied upon as the basis of a business decision. It is the responsibility of any interested parties to satisfy themselves of the validity of the information by carrying out all investigations and due diligence which they deem necessary. Neither MHA nor any of its independent members, directors or employees make any representation or warranty (whether express or implied) as to the accuracy or completeness of the information set out in this document.



# Businesses Wanted July 2017

Human health and social work activities	<b>Home Counties &amp; London – Domiciliary Care Agencies:</b> <ul style="list-style-type: none"> <li>Specialist care, mental health, ABI, Spinal Injury, Learning Disability, complex care, Live-in</li> <li>Will consider traditional Elderly &amp; Palliative Care</li> <li>Registered Manager in situ ideal but not essential</li> </ul>	EBITDA £100k - £500k	<a href="mailto:Kate.baines@larking-gowen.co.uk">Kate.baines@larking-gowen.co.uk</a>
Human health and social work activities	<b>North England – Domiciliary Care Agencies:</b> <ul style="list-style-type: none"> <li>Seeking supported living, complex care, Live-in</li> <li>Traditional elderly care will not be considered</li> <li>Registered Manager in Situ essential</li> <li>Prefer Private paying clients, but will consider small amount of LA work</li> </ul>	EBITDA £200k+  Values from £750k to £20m	<a href="mailto:Kate.baines@larking-gowen.co.uk">Kate.baines@larking-gowen.co.uk</a>
Human health and social work activities	<b>Liverpool and the M62 corridor:</b> Care provider looking for plug and play solution with 1,000 – 1,500 care hours per week around Liverpool and the M62 corridor.	<b>1,000 – 1,500 care hours</b>	<a href="mailto:michael.smith@taitwalker.co.uk">michael.smith@taitwalker.co.uk</a>
Human health and social work activities	<b>UK Wide - Dental Practices:</b> Looking for acquisitions in the dental sector. Private or mixed NHS/private dental practices required. Freehold or leasehold premises considered. All UK locations considered.	<b>Turnover – Up to £5m</b>	<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
Human health and social work activities	<b>Location is very specific - M3-M40 corridor down to Winchester/Oxford, bounded roughly by A34, Surrey, West or SW London - Property repair &amp; maintenance:</b> Housing Association looking to grow through acquisition of property repair & maintenance services such as heating installers.	None	<a href="mailto:alison.bradshaw@monahans.co.uk">alison.bradshaw@monahans.co.uk</a>
Human health and social work activities	<b>SW. Exeter - Bristol - Salisbury - Leisure &amp; hospitality, art retail &amp; advisory:</b> Complementary medicine & healthcare. Profitable with a % of recurring income ideally. Scalable	<b>Turnover - £1m+</b>	<a href="mailto:alison.bradshaw@monahans.co.uk">alison.bradshaw@monahans.co.uk</a>
Human health and social work activities	<b>UK - Medical staff/ centre</b>		<a href="mailto:ian.nelson@larking-gowen.co.uk">ian.nelson@larking-gowen.co.uk</a>
Information and communication	<b>Project Wood – IT Sector Acquisitions:</b> looking in North East, North West, Yorkshire and Midlands.	<b>Operating Profit - up to c.£250k.</b>	<a href="mailto:lee.jefferson@taitwalker.co.uk">lee.jefferson@taitwalker.co.uk</a>
Information and communication	<b>North East, North West and Midlands - IT services:</b> Managed IT services/communications and cloud. Would also consider telecoms.	<b>Operating Profit - £100k - £250k</b>	<a href="mailto:Lucy.elliott@taitwalker.co.uk">Lucy.elliott@taitwalker.co.uk</a>

The sole purpose of this Memorandum is to assist the recipient in deciding whether or not to proceed with a more detailed review of the matters discussed in the Memorandum. This document and the content of it do not, and are not intended to, constitute an offer for sale, prospectus, invitation to subscribe for or purchase or otherwise acquire, shares or other securities in the Business. For the avoidance of doubt there is no intention to create a legal relationship and such relationship will not come into existence unless and until a formal contract, approved by respective solicitors, has been entered into. MHA have assisted in the presentation and the editing of this document but have not verified the accuracy or the completeness of such information. This information should not be relied upon as the basis of a business decision. It is the responsibility of any interested parties to satisfy themselves of the validity of the information by carrying out all investigations and due diligence which they deem necessary. Neither MHA nor any of its independent members, directors or employees make any representation or warranty (whether express or implied) as to the accuracy or completeness of the information set out in this document.



# Businesses Wanted July 2017

<b>Information and communication</b>	<p><b>Any Area - IT Services to the Education Sector:</b> A well established business providing IT solutions to Primary and Secondary schools, Academies and Colleges is looking to acquire the following:</p> <ul style="list-style-type: none"> <li>• Businesses providing outsourced IT services to the education sector. Willing to consider businesses situated in any part of the UK, but of specific interest would be those located in the Midlands.</li> <li>• An internet services provider. Size not too important, high levels of in house technical ability a benefit.</li> </ul>	<b>Turnover -</b> From £500,000 to £5m	<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
<b>Information and communication</b>	<p><b>Any area - Software Development:</b> An established software developer having a strong focus on the education sector is now interested in acquiring the following:</p> <ul style="list-style-type: none"> <li>• Other software businesses, particularly those having a focus on the education sector.</li> <li>• Software products, in particular any products which may be utilised within the education sector.</li> </ul>	<b>N/A</b>	<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
<b>Information and communication</b>	<p><b>South East - Project Line, Telecoms/I.T. Support:</b> Looking to acquire telecoms and I.T. related companies in the South East.</p>	<b>Turnover -</b> £500k-£5m	<a href="mailto:michael.gibbs@cbxcf.com">michael.gibbs@cbxcf.com</a>
<b>Information and communication</b>	<p><b>London &amp; South East - Project Cross, IT Support Services:</b> IT support services to businesses</p>	<b>Turnover -</b> £500K - £2m	<a href="mailto:michael.gibbs@cbxcf.com">michael.gibbs@cbxcf.com</a>
<b>Information and communication</b>	<p><b>SW. Exeter - Bristol - Salisbury - New media, Communications, E Commerce:</b> Call centre or renewable energy services/technology. Profitable with a % of recurring income ideally. Scalable</p>	<b>Turnover -</b> £1m+	<a href="mailto:alison.bradshaw@monahans.co.uk">alison.bradshaw@monahans.co.uk</a>
<b>Manufacturing - food &amp; beverage</b>	<p><b>UK Wide – Food processing/freezing:</b></p> <ul style="list-style-type: none"> <li>• Strawberry growers of specific interest</li> </ul>	<b>Turnover -</b> £500k +	<a href="mailto:Kate.baines@larking-gowen.co.uk">Kate.baines@larking-gowen.co.uk</a>
<b>Manufacturing - food &amp; beverage, transportation &amp; storage,</b>	<p><b>M4 Corridor - Experienced acquirer with track record in adding value:</b> An experienced director and NED, with a track record of adding value to acquisitions and building for succession or onward trade sale. Funding Available</p>	<b>Turnover -</b> £2-10m	<a href="mailto:seamus.gates@broomfield.co.uk">seamus.gates@broomfield.co.uk</a>

The sole purpose of this Memorandum is to assist the recipient in deciding whether or not to proceed with a more detailed review of the matters discussed in the Memorandum. This document and the content of it do not, and are not intended to, constitute an offer for sale, prospectus, invitation to subscribe for or purchase or otherwise acquire, shares or other securities in the Business. For the avoidance of doubt there is no intention to create a legal relationship and such relationship will not come into existence unless and until a formal contract, approved by respective solicitors, has been entered into. MHA have assisted in the presentation and the editing of this document but have not verified the accuracy or the completeness of such information. This information should not be relied upon as the basis of a business decision. It is the responsibility of any interested parties to satisfy themselves of the validity of the information by carrying out all investigations and due diligence which they deem necessary. Neither MHA nor any of its independent members, directors or employees make any representation or warranty (whether express or implied) as to the accuracy or completeness of the information set out in this document.



# Businesses Wanted July 2017

<b>Manufacturing/ Retail - food &amp; beverage</b>	<b>UK Wide - Outdoor Sports, Household Goods and Food and Drink Businesses:</b> - A multibrand consumer goods manufacturer/distributor looking for bolt-on acquisition opportunities. - Recongised brand preferred - will consider brands which require reinvigoration and investment. -Will consider oppourtunities in multiple sectors, with a focus on outdoor sports, household goods, food and drink.	<b>Turnover</b> - Up to £10m	<a href="mailto:James.lawson@mhlip.co.uk">James.lawson@mhlip.co.uk</a> <a href="mailto:thomas.shaw@mhlip.co.uk">thomas.shaw@mhlip.co.uk</a>
<b>Manufacturing - non-food &amp; beverage</b>	<b>North of England - Ink Manufacturer</b>	<b>Target size unknown</b>	<a href="mailto:lee.jefferson@taitwalker.co.uk">lee.jefferson@taitwalker.co.uk</a>
<b>Manufacturing - non food &amp; beverage</b>	<b>UK Wide - Manufacturers and/or importers of goods:</b> Our client is an established importer and distributor of lighting and electrical products and has cash funds available to finance its M&A activities.  Key criteria: <ul style="list-style-type: none"> <li>• UK mainland</li> <li>• Turnover likely to be between £4m and £15m</li> <li>• Historically profitable</li> <li>• Primarily B2B (some B2C acceptable)</li> <li>• High percentage of repeat, regular business</li> <li>• Strong incumbent management team with a clear growth strategy</li> </ul>	<b>Turnover</b> - £4m to £15m and Profitable	<a href="mailto:matthew.burns@mhlip.co.uk">matthew.burns@mhlip.co.uk</a>
<b>Manufacturing - non food &amp; beverage</b>	<b>UK Wide - Engineering:</b> The client is internationally based and is looking to acquire UK engineering companies operating within the aerospace, rail, energy and automotive sectors, particularly if a brand is evident.	<b>Turnover</b> - £1m+	<a href="mailto:robert.lee@carpenterbox.com">robert.lee@carpenterbox.com</a>
<b>Manufacturing - non food &amp; beverage</b>	<b>UK Wide - Wood treatment, speciality paint and decorating products:</b> Established UK based wood treatment and speciality paint and decorating products manufacturer is keen to grow by acquiring two types of targets: <ul style="list-style-type: none"> <li>• <b>Product based</b> - Manufacturers of packaged consumer, building, construction and trade chemicals including paint, wood finishes, other coatings, cleaners, polishes, maintenance products, sealants, fillers, adhesives or cosmetics and toiletries.</li> <li>• <b>Market based</b> - Manufacturers or distributors of products to the consumer and trade</li> </ul>	<b>Turnover</b> - from £200k to £5m.  But will consider smaller and larger targets if the fit is ideal.	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>

The sole purpose of this Memorandum is to assist the recipient in deciding whether or not to proceed with a more detailed review of the matters discussed in the Memorandum. This document and the content of it do not, and are not intended to, constitute an offer for sale, prospectus, invitation to subscribe for or purchase or otherwise acquire, shares or other securities in the Business. For the avoidance of doubt there is no intention to create a legal relationship and such relationship will not come into existence unless and until a formal contract, approved by respective solicitors, has been entered into. MHA have assisted in the presentation and the editing of this document but have not verified the accuracy or the completeness of such information. This information should not be relied upon as the basis of a business decision. It is the responsibility of any interested parties to satisfy themselves of the validity of the information by carrying out all investigations and due diligence which they deem necessary. Neither MHA nor any of its independent members, directors or employees make any representation or warranty (whether express or implied) as to the accuracy or completeness of the information set out in this document.





# Businesses Wanted July 2017

	<p>decorator markets with DIY, hardware and decorators merchants end customers.</p> <ul style="list-style-type: none"> <li>• Branded and unbranded products.</li> <li>• Share or asset purchases would be of interest.</li> <li>• Will consider distressed businesses.</li> </ul>		
<b>Manufacturing - non food &amp; beverage</b>	<p><b>UK Wide - Plastics manufacturing/engineering:</b> Looking for acquisitions in the plastics sector. Interested in established businesses engaged in injection moulding or thermo forming.</p>	<b>Turnover -</b> of £1m - £5m	<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
<b>Manufacturing - non food &amp; beverage</b>	<p><b>Would prefer North of England but Nationwide considered - Acquisitions sought: Engineering/manufacturing businesses of high reliability products and services in the Defence, Energy or similar sectors:</b> Our client is an established engineering business with a specialist client base in the aerospace and energy sectors supplying mission-critical and business-critical products. Following a strategic review it is seeking acquisition opportunities in a complementary sector. Preferred acquisition targets would have some or all of the following characteristics: 1) maximum turnover of £5m. 2) Significant, but not necessarily exclusive, exposure to the defence or energy sectors. 3) Likely to enjoy tier 2 or tier 3 status in the supply chain in its particular markets. 4) Manufacturer of electrical or mechanical products. 5) Ideally with some of its own IPR (whether formally registered or not). 6) Good second tier management team willing to remain with the business. Our client is experienced in carrying out acquisitions and has funds available to support any acquisition.</p>	<b>Maximum Turnover -</b> £5m	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>
<b>Manufacturing - non-food &amp; beverage</b>	<p><b>North West/Midlands - Sheet metal fabrication - must be re-locatable:</b> A trade buyer in the North West is looking to make a bolt on acquisition. The acquirer is looking to absorb the target business into its existing site, they will also consider opportunities outside the North West.</p>	<b>Turnover -</b> up to £1m	<a href="mailto:ian.waddingham@mooreandsmalley.co.uk">ian.waddingham@mooreandsmalley.co.uk</a>
<b>Manufacturing - non-food &amp; beverage</b>	<p><b>South East - Project Stitch, Uniforms:</b> Seeking a <b>re-locatable</b> embroidery company.</p>	<b>Turnover -</b> up to £500k	<a href="mailto:michael.gibbs@cbxcf.com">michael.gibbs@cbxcf.com</a>
<b>Manufacturing - non-food &amp; beverage</b>	<p><b>Nationwide - Refrigeration equipment, Cooling equipment for vending machines and for dispensing cold liquids:</b> Our client is an established manufacturer of refrigeration equipment to the vending and brewing industries. Looking to acquire bolt on metals based manufacturing operations. Range of sectors considered. UK wide. Preference would be for a business which has strong factory management / operations management skills. Would</p>	<b>Turnover -</b> Up to £5m	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>

The sole purpose of this Memorandum is to assist the recipient in deciding whether or not to proceed with a more detailed review of the matters discussed in the Memorandum. This document and the content of it do not, and are not intended to, constitute an offer for sale, prospectus, invitation to subscribe for or purchase or otherwise acquire, shares or other securities in the Business. For the avoidance of doubt there is no intention to create a legal relationship and such relationship will not come into existence unless and until a formal contract, approved by respective solicitors, has been entered into. MHA have assisted in the presentation and the editing of this document but have not verified the accuracy or the completeness of such information. This information should not be relied upon as the basis of a business decision. It is the responsibility of any interested parties to satisfy themselves of the validity of the information by carrying out all investigations and due diligence which they deem necessary. Neither MHA nor any of its independent members, directors or employees make any representation or warranty (whether express or implied) as to the accuracy or completeness of the information set out in this document.





# Businesses Wanted July 2017

	consider any manufacturing or assembly type operation with strong growth potential.		
<b>Manufacturing - non-food &amp; beverage</b>	<b>UK wide. Re-locatable businesses considered – Aerospace, Manufacturer of military engine control systems:</b> Military aerospace tier 2 electronic engine management system supplier seeks manufacturer of electrical or electro-mechanical components and products. Ideally these would be ancillary components for legacy platforms. Should have a primarily military customer base. Will be supplying to the aerospace or wider defence sectors. Own IPR preferred but not essential.	<b>Turnover - £1m - £5m</b>	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>
<b>Manufacturing - non-food &amp; beverage</b>	<b>UK wide – Aerospace, Aircraft automated test equipment manufacturer sought:</b> Manufacturer of automated test equipment for aerospace wanted. Principal area of interest is airframe testing and support, although cable harness test, engines and control, fuel systems testing, and HUMS (health monitoring) also of interest. Equipment may be ground based or on the airframe. It should not be flight critical. Would consider software products or services. Target must have own product IPR and design capability. Ideally this will be a stand alone company, but would consider division or product stream.	<b>Turnover - £2m - £5m</b>	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>
<b>Media</b>	<b>South East - Media business required</b>		<a href="mailto:jack.minns@larking-gowen.co.uk">jack.minns@larking-gowen.co.uk</a>
<b>Mining and Quarrying</b>	<b>UK - Project Gondola:</b> Haulage; aggregates etc.	<b>Turnover - up to £3m</b>	<a href="mailto:mukesh.bulsara@mhllp.co.uk">mukesh.bulsara@mhllp.co.uk</a>
<b>Other service activities</b>	<b>Nationwide although North West preferable - Recruitment Agency:</b> Successful North West business seeking to acquire distressed or underperforming recruitment business specialising in the recruitment of temporary nurses and care assistants.	<b>Turnover - &lt;£1M</b>	<a href="mailto:ian.waddingham@mooreandsmalley.co.uk">ian.waddingham@mooreandsmalley.co.uk</a>
<b>Other service activities</b>	<b>UK wide - Lighting &amp; electrical industry:</b> Cash rich independent lighting group looking to acquire businesses that supply into the electrical wholesale market. Profitable or distressed. Turnover ideally £5 – 10m.	<b>Turnover - ideally £5 – 10m.</b>	<a href="mailto:alison.bradshaw@monahans.co.uk">alison.bradshaw@monahans.co.uk</a>
<b>Other service activities</b>	<b>North West - Quarries/landfill:</b> Quarries and unexploited landfill opportunities sought in	<b>Value up to £5m</b>	<a href="mailto:ian.waddingham@mooreandsmalley.co.uk">ian.waddingham@mooreandsmalley.co.uk</a>

The sole purpose of this Memorandum is to assist the recipient in deciding whether or not to proceed with a more detailed review of the matters discussed in the Memorandum. This document and the content of it do not, and are not intended to, constitute an offer for sale, prospectus, invitation to subscribe for or purchase or otherwise acquire, shares or other securities in the Business. For the avoidance of doubt there is no intention to create a legal relationship and such relationship will not come into existence unless and until a formal contract, approved by respective solicitors, has been entered into. MHA have assisted in the presentation and the editing of this document but have not verified the accuracy or the completeness of such information. This information should not be relied upon as the basis of a business decision. It is the responsibility of any interested parties to satisfy themselves of the validity of the information by carrying out all investigations and due diligence which they deem necessary. Neither MHA nor any of its independent members, directors or employees make any representation or warranty (whether express or implied) as to the accuracy or completeness of the information set out in this document.



# Businesses Wanted July 2017

	North West England		
<b>Other service activities</b>	<b>South - B2B Services and/or distribution:</b> Individual with funding looking to purchase a business with growth options and an established management team which could benefit from operational process improvement. Ideal sectors - B2B (especially contracted maintenance & equipment rental), distribution, engineering, manufacturing.	EBIT £300k - £1m	<a href="mailto:alison.bradshaw@monahans.co.uk">alison.bradshaw@monahans.co.uk</a>
<b>Other service activities</b>	<b>Midlands or South East base preferred, although other UK locations will be considered - Project Globe, Live corporate events:</b> Our client is looking to acquire businesses in the live corporate events sector.	£1m to £25m turnover preferred	<a href="mailto:Matthew.Burns@mhllp.co.uk">Matthew.Burns@mhllp.co.uk</a>
<b>Other service activities</b>	<b>North West - Pre- School Nursery:</b> Client looking to acquire a pre-school nursery.	Over 50 Places	<a href="mailto:judith.dugdale@mooreandsmalley.co.uk">judith.dugdale@mooreandsmalley.co.uk</a>
<b>Other Service Activities</b>	<b>UK - Electrical testing or building maintenance</b>		<a href="mailto:ian.nelson@larking-gowen.co.uk">ian.nelson@larking-gowen.co.uk</a>
<b>Other service activities</b>	<b>East Anglia - Security business</b>		<a href="mailto:jack.minns@larking-gowen.co.uk">jack.minns@larking-gowen.co.uk</a>
<b>Professional, scientific and technical activities</b>	<b>UK wide – Veterinary:</b> National veterinary business looking to make further acquisitions. Will look at any opportunity, but would prefer: <ul style="list-style-type: none"> <li>* Dedicated small animal practices</li> <li>* Located in populous areas</li> <li>* Preferably 4 vet minimum, although smaller practices may be possible</li> <li>* Good parking on site or close by</li> <li>* Present owners prepared to continue working for at least a transition period</li> <li>* Laboratories or other service providers to the profession may also be of interest</li> </ul>	Any	<a href="mailto:james.lay@larking-gowen.co.uk">james.lay@larking-gowen.co.uk</a>
<b>Professional, scientific and technical activities</b>	<b>UK wide except Isle of Man - Contractor accountancy solutions:</b> Provider of specialist accountancy and umbrella services to contractors, freelancers and temporary workers sought. Established business with fee income of between £250k and £3m.	Fee income of between £250k to £3m	<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
<b>Professional, scientific and technical activities</b>	<b>North England - Power sector/ Recycling:</b> Established recycling business is looking for a waste licensed Registered operator in the South Yorkshire borders region.	<b>Turnover -</b> up to £2m	<a href="mailto:seamus.gates@broomfield.co.uk">seamus.gates@broomfield.co.uk</a>
<b>Professional, scientific and technical activities</b>	<b>North East - Project Roker, Profitable oil and gas engineering businesses:</b> Oil and gas engineering businesses.	All sizes considered	<a href="mailto:mukesh.bulsara@mhllp.co.uk">mukesh.bulsara@mhllp.co.uk</a>

The sole purpose of this Memorandum is to assist the recipient in deciding whether or not to proceed with a more detailed review of the matters discussed in the Memorandum. This document and the content of it do not, and are not intended to, constitute an offer for sale, prospectus, invitation to subscribe for or purchase or otherwise acquire, shares or other securities in the Business. For the avoidance of doubt there is no intention to create a legal relationship and such relationship will not come into existence unless and until a formal contract, approved by respective solicitors, has been entered into. MHA have assisted in the presentation and the editing of this document but have not verified the accuracy or the completeness of such information. This information should not be relied upon as the basis of a business decision. It is the responsibility of any interested parties to satisfy themselves of the validity of the information by carrying out all investigations and due diligence which they deem necessary. Neither MHA nor any of its independent members, directors or employees make any representation or warranty (whether express or implied) as to the accuracy or completeness of the information set out in this document.



# Businesses Wanted July 2017

<b>Real estate activities</b>	<b>West Midlands: Block of 5 to 6 one bed apartments wanted:</b> Our client is looking to buy or rent a block of apartments in the West Midlands (Birmingham, Coventry, Wolverhampton and surrounding areas). Apartments should each have one bedroom and include a kitchen and a bathroom. New build or pre-owned considered. Will look at any opportunity.		<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
<b>Real estate activities</b>	<b>Central London or other business district - Preleased property:</b> The client is internationally based and is looking to purchase preleased property in major business districts around the UK.		<a href="mailto:robert.lee@carpenterbox.com">robert.lee@carpenterbox.com</a>
<b>Retail - food &amp; beverage</b>	<b>UK wide - Project maple, Mini-supermarkets/supermarket supply chain:</b> Experienced Entrepreneur with funding is looking to acquire a small cluster of mini-supermarkets or a supermarket supply chain business. A strong management team is essential with a minimum EBITDA level of £350k and positive cash flow.	Min EBITDA £350K	<a href="mailto:Mukesh.bulsara@mhllp.co.uk">Mukesh.bulsara@mhllp.co.uk</a>
<b>Retail - non-food &amp; beverage</b>	<b>North West - Opticians, established chain looking to expand:</b> Established chain of opticians looking to acquire other opticians practices in the Lancashire, Merseyside, Greater Manchester and Yorkshire areas. Of particular interest to our client would be opticians in the centre of Liverpool and Southport.	<b>Turnover -</b> £150k plus	<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
<b>Retail - non-food &amp; beverage</b>	<b>UK Wide - Sport Equipment Retailer:</b> Our client is an Established producer and seller of Sports equipment who is looking for an Established Online or Mail order Sports equipment retailer.	<b>Turnover -</b> £0.5m to £2m	<a href="mailto:seamus.gates@broomfield.co.uk">seamus.gates@broomfield.co.uk</a>
<b>Retail - non-food &amp; beverage</b>	<b>Glasgow – Pharmacy, Established small chain looking to expand:</b> Established small independent pharmacy chain looking to acquire other pharmacies in the Glasgow area.	<b>Turnover -</b> £500k+	<a href="mailto:alison.aggleton@carpenterbox.com">alison.aggleton@carpenterbox.com</a>
<b>Transportation and storage</b>	<b>North of England or Midlands – Transportation, Logistics &amp; Storage:</b> Established business seeking businesses involved in Haulage, Pallet distribution, Refrigerated transport, Import, Export, Freight forwarding or Warehousing.	<b>Adjusted Profit -</b> £150K to £1M	<a href="mailto:lan.waddingham@mooreandsmalley.co.uk">lan.waddingham@mooreandsmalley.co.uk</a>
<b>Transportation and storage</b>	<b>UK or European based businesses - Air, Sea and Land Logistics Providers:</b> Established high value and time critical air, sea and land logistics provider based in Northern England, with EU operations, seeks complementary acquisitions with the following characteristics:  • Logistics company preferably specialising in time critical or high security or refrigerated	<b>Turnover -</b> Up to £10m	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>

The sole purpose of this Memorandum is to assist the recipient in deciding whether or not to proceed with a more detailed review of the matters discussed in the Memorandum. This document and the content of it do not, and are not intended to, constitute an offer for sale, prospectus, invitation to subscribe for or purchase or otherwise acquire, shares or other securities in the Business. For the avoidance of doubt there is no intention to create a legal relationship and such relationship will not come into existence unless and until a formal contract, approved by respective solicitors, has been entered into. MHA have assisted in the presentation and the editing of this document but have not verified the accuracy or the completeness of such information. This information should not be relied upon as the basis of a business decision. It is the responsibility of any interested parties to satisfy themselves of the validity of the information by carrying out all investigations and due diligence which they deem necessary. Neither MHA nor any of its independent members, directors or employees make any representation or warranty (whether express or implied) as to the accuracy or completeness of the information set out in this document.



# Businesses Wanted July 2017

	<p>sectors – this includes both road freight and air freight businesses.</p> <ul style="list-style-type: none"> <li>• Also of interest would be general haulage operators directly servicing large manufacturing companies.</li> <li>• Freight forwarder customer bases are not of interest.</li> <li>• Distressed business would not be of interest.</li> <li>• Funding secured.</li> </ul>		
<b>Wholesale - food &amp; beverage</b>	<b>Scotland:</b> Established business based in Scotland is looking to acquire companies in the food and drink manufacturing sector.	<b>Turnover -</b> up to £5m	<a href="mailto:natasha.guy@hlca.co.uk">natasha.guy@hlca.co.uk</a>
<b>Wholesale - non food &amp; beverage</b>	<b>UK Wide – Hydroponics:</b> Our client, a well established business engaged in the supply of hydroponics systems and equipment is looking to acquire businesses which supply or manufacture hydroponics equipment.	<b>Turnover -</b> up to £5m	<a href="mailto:paul.bennett@mooreandsmalley.co.uk">paul.bennett@mooreandsmalley.co.uk</a>
<b>Wholesale - non-food &amp; beverage (Inc. repair of motor vehicles &amp; motorcycles)</b>	<b>South East England - Motor dealership:</b> Franchised motor dealership.	<b>Turnover -</b> £10m to £20m	<a href="mailto:michael.gibbs@cbxcf.com">michael.gibbs@cbxcf.com</a>
<b>Wholesale - non-food &amp; beverage (Inc. repair of motor vehicles &amp; motorcycles)</b>	<b>North West - Plant nursery:</b> Plant nursery business located in SE England seeks similar opportunity in NW. Preferred businesses will not be wholly retail. Ideal turnover size £5 – 10m. Funding secured.	<b>Turnover -</b> £5-10m	<a href="mailto:stephen.gregson@mooreandsmalley.co.uk">stephen.gregson@mooreandsmalley.co.uk</a>
<b>Wholesale - non-food &amp; beverage (Inc. repair of motor vehicles &amp; motorcycles)</b>	<b>North of England - Profitable Wholesale business in North of England:</b> Private investor seeking acquisition in the North of England - target business should have strong earnings and growth potential. Will consider a wide range of businesses.	EBITDA £1m	<a href="mailto:alison.bradshaw@monahans.co.uk">alison.bradshaw@monahans.co.uk</a>

The sole purpose of this Memorandum is to assist the recipient in deciding whether or not to proceed with a more detailed review of the matters discussed in the Memorandum. This document and the content of it do not, and are not intended to, constitute an offer for sale, prospectus, invitation to subscribe for or purchase or otherwise acquire, shares or other securities in the Business. For the avoidance of doubt there is no intention to create a legal relationship and such relationship will not come into existence unless and until a formal contract, approved by respective solicitors, has been entered into. MHA have assisted in the presentation and the editing of this document but have not verified the accuracy or the completeness of such information. This information should not be relied upon as the basis of a business decision. It is the responsibility of any interested parties to satisfy themselves of the validity of the information by carrying out all investigations and due diligence which they deem necessary. Neither MHA nor any of its independent members, directors or employees make any representation or warranty (whether express or implied) as to the accuracy or completeness of the information set out in this document.